

Position title: **Family Service Planner (Contracted)**

Join Our Team: Unleash Your Sales Potential at Bakerview Memorial Cemetery!

Are you a dynamic and motivated sales professional looking for a rewarding opportunity? Come join our contracted sales team at Bakerview Memorial Cemetery! We invite you to leverage your sales skills and personal networks to make a significant impact on helping families pre-plan their burial and cremation options.

Why Choose Bakerview Memorial Cemetery?

1. **Meaningful Work:** At Bakerview, we understand the importance of celebrating life and preserving memories. As a contracted sales staff member, you'll play a vital role in helping families make informed decisions about their memorial and burial needs, ensuring they find comfort and peace of mind knowing they have pre-arranged everything for their families.
2. **Professional Growth:** Join a team that values personal and professional development. We offer comprehensive training and ongoing support, empowering you to excel in your role. Whether you're an experienced salesperson or new to the industry, we provide the tools you need to succeed.
3. **Flexible Schedule:** We understand the importance of work-life balance. Enjoy the flexibility of a contracted position, allowing you to manage your time effectively while achieving your sales goals.
4. **Generous Compensation:** Your hard work deserves recognition. As a contracted sales staff member, you'll enjoy competitive commission-based compensation, giving you the opportunity to maximize your earnings based on your performance.

What We're Looking For:

- **Sales Passion:** We're seeking individuals with a genuine passion for helping others and a proven track record in sales. Your ability to connect with families, understand their needs, and guide them through the planning process is paramount.
- **Communication Skills:** Excellent communication and interpersonal skills are key. You'll be building relationships with clients, addressing their questions, and offering compassionate guidance. Having the ability to memorize a script and deliver set presentations is critical.

- **Results-Driven:** We value team members who are goal-oriented and motivated to exceed sales targets. Your dedication to achieving and surpassing milestones will contribute to the success of Bakerview Memorial Cemetery. You'll need to be motivated to schedule appointments and follow up with potential clients.
- **Empathy:** Empathy is at the heart of what we do. Understanding the emotional journey families are on and offering support with compassion is a crucial aspect of this role.

Join Our Family: Apply Today!

At Bakerview Memorial Cemetery, we take pride in creating a warm and inclusive environment where our team members thrive. If you're ready to leverage your sales skills to make a meaningful impact, we invite you to join our dedicated team.

To apply, please submit your resume and a cover letter outlining your sales experience and your passion for assisting families during difficult times. Email your application to nathen@bakerviewmemorial.ca or visit our website to learn more about our mission and values.

Contact Information:

Website: www.bakerviewmemorial.ca Email: info@bakerviewmemorial.ca Phone: (604) 996-4128.

Join us today and be a part of Bakerview Memorial Cemetery – where compassion meets professionalism in the realm of sales and service.